

## ***COGNITIVE STYLE INDEX SCORING KEY***

		<b>T</b>	<b>?</b>	<b>F</b>
1.	In my experience, rational thought is the only realistic basis for making decisions.	2	1	0
2.	To solve a problem, I have to study each part of it in detail.	2	1	0
3.	I am most effective when my work involves a clear sequence of tasks to be performed.	2	1	0
4.	I have difficulty working with people who 'dive in at the deep end' without considering the finer aspects of the problem.	2	1	0
5.	I am careful to follow rules and regulations at work.	2	1	0
6.	I avoid taking a course of action if the odds are against its success.	2	1	0
7.	I am inclined to scan through reports rather than read them in detail.	0	1	2
8.	My understanding of a problem tends to come more from thorough analysis than flashes of insight.	2	1	0
9.	I try to keep to a regular routine in my work.	2	1	0
10.	The kind of work I like best is that which requires a logical, step-by-step approach.	2	1	0
11.	I rarely make 'off the top of the head' decisions.	2	1	0
12.	I prefer chaotic action to orderly inaction.	0	1	2
13.	Given enough time, I would consider every situation from all angles.	2	1	0
14.	To be successful in my work, I find that it is important to avoid hurting other people's feelings.	2	1	0
15.	The best way for me to understand a problem is to break it down into its constituent parts.	2	1	0
16.	I find that to adopt a careful, analytical approach to making decisions takes too long.	0	1	2
17.	I make most progress when I take calculated risks.	0	1	2
18.	I find that it is possible to be too organised when performing certain kinds of task.	0	1	2
19.	I always pay attention to detail before I reach a conclusion.	2	1	0
20.	I make many of my decisions on the basis of intuition.	0	1	2
21.	My philosophy is that it is better to be safe than risk being sorry.	2	1	0
22.	When making a decision, I take my time and thoroughly consider all relevant factors.	2	1	0

23.	I get on best with quiet, thoughtful people.	2	1	0
24.	I would rather that my life was unpredictable than that it followed a regular pattern.	0	1	2
25.	Most people regard me as a logical thinker.	2	1	0
26.	To fully understand the facts I need a good theory	2	1	0
27.	I work best with people who are spontaneous.	0	1	2
28.	I find detailed, methodical work satisfying.	2	1	0
29.	My approach to solving a problem is to focus on one part at a time.	2	1	0
30.	I am constantly on the lookout for new experiences.	0	1	2
31.	In meetings, I have more to say than most.	0	1	2
32.	My 'gut feeling' is just as good a basis for decision making as careful analysis.	0	1	2
33.	I am the kind of person who casts caution to the wind.	0	1	2
34.	I make decisions and get on with things rather than analyse every last detail.	0	1	2
35.	I am always prepared to take a gamble.	0	1	2
36.	Formal plans are more of a hindrance than a help in my work.	0	1	2
37.	I am more at home with ideas rather than facts and figures.	0	1	2
38.	I find that 'too much analysis results in paralysis'.	0	1	2